

ULI Fall Meeting – San Francisco

October 5-8th

Lauren Sanders

The ULI Fall meeting was a great opportunity to network with national industry leaders and to learn about the extensive redevelopment taking place in downtown San Francisco as well as the Waterfront. With the expansion of the Caltrain, the connectivity between the Silicon Valley and Downtown will be unrivaled.

As a WLI Prologis scholarship recipient, I participated in meaningful discussions with other scholarship recipients as well as leading women at Prologis, Cushman & Wakefield, Wells Fargo and Forest City. Beyond the personalized WLI experience, I engaged with senior executive members of the Urban Development Mixed Use Council during our tour of the local market including a market overview from JLL and a presentation of the Sales Force Tower construction by Hines and Boston Properties. My mentor, Alice, further enhanced my experience as she kept me informed, welcomed me into her networking circles and provided a sounding board for my questions and thoughts. This scholarship provided me with these unique experiences that not only enriched my understanding of ULI as an organization but also allowed me to more fully appreciate current market factors –locally, nationally and globally.

The closing keynote prepared by Condoleezza Rice was exceptional. She spoke openly about her view of current and previous administrations as well as the global threats from ISIS, Russia and China. She stressed the importance of quality education and equal rights.

The Fall Meeting, as a whole, created a forum for information sharing including best practices and market trends. I look forward to attending more ULI meetings and further taking on leadership roles at the local and national level both for ULI and WLI.